

THE NEWS OF NORFOLK ON PAGES 2, 3 & 5.

LOST.
L OST—SMALL WATERPROOF POKK-
L book, containing about \$20.00. Finder
will please return to S. L. NUSBAUM,
274 Main street, and receive reward of \$5.
fe23-3t

WANTED.
W ANTED—TWO NEAT WHITE
girls; one to cook, wash and iron,
other as nurse to one child and assist
housework; must have references. Ad-
dress HOME, care Virginian-Pilot, stat-
ing wages asked. fe23-1t

GENTLEMAN WANTS SECOND-
A GENTLEMAN WANTS SECOND-
story front room; southern
exposure; furnished or unfurnished; west of
Granby. Address PERMANENT, Drawer
"L," city. fe23-1t

WANTED—MAN WITH SOME EX-
WANTED—MAN WITH SOME EX-
perience to take charge of a large
liquor and tobacco business, no triflers.
Address J. B. this office. fe23-3t

WANTED—GENTLEMAN OF EXPE-
WANTED—GENTLEMAN OF EXPE-
rience desires a position to keep
a set of books evenings and mornings.
Best of references furnished. Address
"A," care Virginian-Pilot. fe23-3t

WANTED—A POSITION BY AN
WANTED—A POSITION BY AN
experienced shoe salesman. Address
EXPERIENCE, this office. fe23-3t

WANTED—ALL PROPERTY OWN-
WANTED—ALL PROPERTY OWN-
ers who have property for sale to
list same at office 155 Plume street. Phone
884 MORRIS, MARSHALL & CO. fe23-1t

WANTED—SEVERAL EXPERI-
WANTED—SEVERAL EXPERI-
enced white girls as chambermaids
at Hotel Warwick, Newport News. Re-
ferences required. Apply by letter or
in person to HOTEL WARWICK, Newport
News, Va. fe23-1w

WANTED—SEWING MACHINES TO
WANTED—SEWING MACHINES TO
repair; any make. New machines,
\$20 and up. J. W. BEASLEY, 107 1/2
Church street, city. fe23-1t

AGENTS WANTED.
WANTED—GENERAL AND LOCAL
agents for Fraternal Building and
Loan Investment Association for State of
Virginia. Address 605-67 ATLANTIC
TRUST BLDG., Baltimore, Md. fe23-1w

BUSINESS CHANCES.
YOUNG MAN WOULD LIKE TO IN-
vest \$200 or \$250 in some profitable
business where services could be used.
Address KNOX, care this paper. fe23-1t

FOR RENT.
F OR RENT—FURNISHED OR UN-
furnished rooms, with or without
board. Apply at 88 Cumberland street.
fe23-6t

FOR SALE.
SALOON FOR SALE—INCLUDING
fixtures, license and small stock of
whiskey and wine; a bargain if sold at
once; best of reasons for selling. Ad-
dress A. B. C. care Virginian-Pilot. fe23-3t

FOR SALE—FRESH LAID EGGS
FOR SALE—FRESH LAID EGGS
every day at the WOMAN'S EX-
CHANGE on Granby street. fe23-3t

FOR SALE—TWO NEW MODERN
FOR SALE—TWO NEW MODERN
seven room residence on South ave-
nue, Lamberth's Point, near Zion's church,
school, street car line, &c., on easy
monthly payments. Call early if you
want to secure a nice home on easy terms.
Also all classes of City and Subur-
ban Properties on easy terms. Apply to
W. M. MOORE & CO., Room 4th
floor, Columbia bldg. ja23-1m

BOARDERS.
B OARDERS WANTED AT 19 WOOD
street; two connecting rooms newly
furnished, with use of heat and gas; gen-
tlemen preferred. fe23-3t

THREE LARGE, WELL VENTILAT-
THREE LARGE, WELL VENTILAT-
ed, nicely furnished rooms for rent;
hot and cold water bath; with or without
board; five minutes walk from P. O. 23
E. Main street. fe23-2t

WITH BOARD—LARGE ROOMS,
WITH BOARD—LARGE ROOMS,
furnished or unfurnished; all conven-
iences; heat, gas, bath, hot and cold
water; moderate. 97 DUKE ST. fe23-2t

BOARDERS—LARGE WELL VENTIL-
BOARDERS—LARGE WELL VENTIL-
ated rooms at the OLD DOMINION
HOTEL, 70 Cumberland street. Phone 669.
fe23-1m

SPECIAL NOTICES.
F IRST CLASS DRESS MAKING BY
Mrs. M. B. Hodges, per-
sonal; rates reasonable. Parlors, 23
Granby street, opposite Atlantic Hotel.
fe23-3t

STACK'S BEST PATENT FLOUR,
STACK'S BEST PATENT FLOUR,
\$4.25; Diamond, \$4.00; the best in the
city. VIRGINIA GROCERY CO.

NEW FEED STORE—LOWEST
NEW FEED STORE—LOWEST
prices; stock first-class. Bell Phone,
1217. W. H. COLLINS, Manager, 251
Church street. fe23-1w

IRISH POTATOES, 20c; BEST BALTI-
IRISH POTATOES, 20c; BEST BALTI-
more Shoulders, 7c, lb.; Baltimore
Hams, 12c, lb. VIRGINIA GROCERY
CO.

MADAM SNELL NEWMAN HAS NO
MADAM SNELL NEWMAN HAS NO
equal as a spiritual medium and
clairvoyant, as the public can testify.
Call and be convinced of her great pow-
ers. Consultations daily at her office, 257
Church street. fe23-1w

NEW FIRE ENGINE

Committee Selects "Metropolitan"
and Signs Contract.

Chief Ryan's Recommendation is
Borne Out and New Fire Fighter
Will Arrive in June—Cost \$4,700
and Has Big Record.

The Fire Committee of the Councils,
consisting of Messrs. Hannan, Ober-
dorfer and Tilton, met at the City
Treasurer's office yesterday afternoon
at 5 o'clock, with Chief Ryan, of the
Fire Department, and signed the con-
tract for a new fire engine for the city,
to cost \$4,700 and to be delivered about
June 1st of this year.

The engine selected is a "Metropoli-
tan," first class, with a guaranteed ca-
pacity of 900 gallons per minute, and
was, from the first, advocated and re-
commended by Fire Chief Ryan, who
saw one in operation at the fire chiefs'
convention at Syracuse, N. Y., last
year.

The engine will be a curiosity in
many respects. It will have no jacket,
the boiler being finished with a few
nickel bands as the only ornamenta-
tion. This admits of close inspection
without the cost of taking off and put-
ting on the simply fancy jacket. Every
part of the engine can be gotten at
without tearing all the mechanism to
pieces (another big saving in time and
money), and it is far simpler than
other engines, being the result of pick-
ing the best features of a half dozen
fine makes put out by this company
and combining them in one engine.

The patents covering the latter make
have been issued only since May, 1898,
and yet 109 of these engines had been
sold by the company in this country
up to January 1st, 1900, and about
twenty have been placed since then.
The Clapp & Jones engine belonging to
this city is now in their shops being
repaired, and is expected to be re-
turned by the middle of March, while
the engine furnished by the company
to take its place will be loaned to the
city as a reserve engine until the new
one is delivered.

Mr. Bernard Bosch, representing the
American Fire Engine Company, is in
Norfolk and is highly pleased with the
city and enthused over its evident
great future.

Chief Ryan is delighted with the de-
cision to secure a Metropolitan engine
and remarked that he would guaran-
tee that she would throw more water
than any engine south of Philadelphia,
while Engineer Seddinger is reported to
have said that until he saw a Metro-
politan he had never seen a real fire
engine.

MR. DEBS' LECTURE.

THE NOTED LABOR LEADER
GREETED BY A LARGE AUDI-
ENCE LAST NIGHT.

A large audience assembled at the
Academy of Music last night to listen
to Mr. Eugene V. Debs, the noted la-
bor leader, deliver his address on "La-
bor and Liberty."

The members of the Central Labor
Union occupied seats on the stage, and
the speaker was introduced by Mr. L.
V. Curtis, the president.

Mr. Debs' preliminary remarks were
very brief, and he at once entered on
the subject matter of his address. He
arraigned the competitive system and
the trusts, and extolled organized labor
as a step toward the universal recog-
nition of the brotherhood of man.

In a most interesting manner Mr.
Debs traced the history of labor from
the time workmen used simple tools,
and owned those tools, to the present
use of machinery, when the man who
owns the machine does not use it, and
the man who uses it does not own it.

He also touched on over-production,
caused by competition, and under-con-
sumption, caused by lack of means in
the hands of labor.

Mr. Debs was followed closely
throughout his address, and was greet-
ed by frequent applause.

This is his first appearance in Nor-
folk, and he made a very favorable im-
pression on his hearers.

Mr. Debs will speak at Newport News
to-night and to-morrow.

THE FORTY-SECOND ANNUAL REPORT

To the Members of the North-west-
ern Mutual Life Insurance Com-
pany, of Milwaukee, Wis.

The forty-second annual report of the
company covers the business of the
year 1899, the largest, with one excep-
tion, in its history.

In view of the recent unfavorable
criticisms by life insurance managers,
as well as by both the insurance and
secular press, of "high pressure" busi-
ness and its attendant evils, "bonusses
to agents," and "rebating," it may not
be inopportune to set clearly before you
the position of the Northwestern, which,
happily, has not had no part in such
business. This company, valuing qual-
ity above quantity, has preferred to se-
cure its business under salary restric-
tions and limitations rather than to
write a much larger business at the
possible sacrifice of those valuable
points which have made it "premi-
erly the policy-holder's company."

In common with some other compa-
nies, the Northwestern has steadily re-
frained from doing in the excessive strife
for new business, which has been suc-
cessfully characterized by the president of
a leading Eastern insurance company,
as follows: IT HAS COME TO PASS
THAT VOLUME, WITHOUT REFER-
ENCE TO QUALITY, HAS BEEN
HERALDED AS IF IT WERE, TAK-
EN BY ITSELF, AN EVIDENCE OF
SUCCESS.

The Northwestern does
not pay any salaries or bonuses to
agents, nor does it, in any way, com-
pensation of agents, all compensa-
tion being on a strictly commission
basis, and the cost of its new business
has been very low in comparison with
most companies, and far below the
average of all companies.

NO REBATING PERMITTED.
No rebating is permitted or
practiced by the Northwestern in writ-
ing business. Long since the company
acted on a rule against rebating,
and this was later followed by a rule
forbidding the payment of commissions
directly or indirectly to any one not a
duly appointed and authorized agent
of this company. The object of the last
rule was to do away with what is fa-
miliarly known as "brokerage busi-
ness," and which is the cause of much
of the discrimination reputed to exist
in some companies. These rules have
been and will continue to be, strictly
enforced.

The agents of the Northwestern are
an intelligent, honorable body of men,
and we believe are honestly and loyally
living up to the rules of the company.
SUPERIOR QUALITY OF ITS BUSI-
NESS.

Practical evidence of the quality of
the business, and of the confidence of
the policy-holders in the management
of any company, is to be found in the
proportion of its business which re-
mains in force from year to year, in
comparison with all the companies
shows that the "staying quality" of the
Northwestern's business is remarkable.

Including the figures for the year 1899,
the record of the Northwestern is as
follows: Insurance written and paid
for since organization, \$94,127,533, of
which \$497,606,125, or 52.54 per cent, was
in force on January 1, 1900.

The superior quality of the business
of the Northwestern is further shown
by the exceedingly low mortality of the
company, which, in 1899, was only 0.96
per cent, of the mean amount of insur-
ance in force. The average rate of all
companies for 1899 cannot be ascertain-
ed, but in 1898, according to the Insur-
ance Year Book, it was 1.27. Had the
death rate of the Northwestern in 1899
been as high as the average (1.27) of all
companies in 1898, its death losses
would have been nearly one and one
half millions dollars larger than they
were. The experience of the North-
western in this respect in 1899 was not
exceptional, and was due to the re-
stricted territory from which business
is accepted, as well as to the great care
with which individual risks are select-
ed.

THE NET RESULTS OF THE YEAR'S
WORK

Increase in assets \$11,200,055
Increase in income 2,297,736
Increase in payments to policy-
holders 1,743,392
Increase in insurance in force, 35,893,357
5,258 loans, amounting to \$2,502,105,
were made to, and 4,038 loans, amount-
ing to \$2,224,497, were repaid by policy-
holders during the year, leaving 14,298
of such loans, amounting to \$6,550,965 in
force at the close of the year.

The income from premiums,
interest, &c., during the
year amounted to \$24,605,143 45.
The total disbursements
were 13,289,006 75

An excess of income
over disbursements
of \$11,316,136 67
The payments to policy-holders and
their representatives during the year
were as follows:
Death losses \$4,711,618 44
Endowments, dividends, &c. 4,317,852 87

A total of \$9,029,471 31
which was an average of over, thirty
thousand dollars (\$30,098.24), for each
working-day of the year.

RESULTS FOR FORTY-ONE YEARS.
Since the company com-
menced business it has
paid to representatives
of deceased policy-hold-
ers for death losses, \$5,021,660 55
And to living policy-hold-
ers for dividends, mat-
ured endowments, sur-
rendered policies, &c., 56,653,915 66

Total payments to policy-
holders \$107,305,576 21
Add present assets 126,646,728 45
Amount paid to policy-
holders and held for
them \$233,952,304 66
Total premiums re-
ceived 209,752,220 53

Excess of assets and pay-
ments to policy-holders
over premium receipts, \$4,200,054 13
During the forty-one years covered
by the operations of the company the
interest earnings on its invested assets
have been sufficient to pay all the ex-
penses of conducting the business and
leave a margin of profit to the policy-
holders of more than \$24,000,000.

STEAMER CHARTERED

By Norfolk and West Indian Fruit
and Steamship Company.

First of the Fleet Between Norfolk
and the Tropics to Start Soon—An-
other Wanted—They Will Run a
Weekly Line.

The Norwegian steamship "Habl,"
Captain Gudmundsen, has been char-
tered by the Norfolk and West India
Fruit and Steamship Company for nine
months, and the new company is now
fairly lauded in its undertaking.

The steamer is now at Newport
News drydock, undergoing overhauling,
and will be in first-class condition in a
few days, when she will come to Nor-
folk and load with a cargo of flour,
grain, etc., for Kingston, Jamaica. It
is expected that she will be able to
make the trip and arrive on return at
Norfolk by March 20th with 15,000
bunches of bananas.

There is now no doubt of the success
of the venture, as since the organiza-
tion of the company inquiries and
promises of support have been pouring
in from all over Virginia, North Caro-
lina and South Carolina, and so well
the fruit they can import is the com-
pany that negotiations are being made
for another steamer at once, en-
able them to run steamers weekly.

The South reached from this city, as a
distributing point (and that is a large
area) is interested, and the outlook is
very bright for the company.

The officers of the company being
nearly all Norfolk men, and as the
home port will be this city, the new
enterprise will be a valuable adjunct
to the business of Norfolk.

Y. M. C. A. BASKET BALL.

FIRST GAME IN A SERIES FOR
THE CHAMPIONSHIP OF 1900.

A very interesting and well-played
game of basket ball attracted a large
audience last night at the Y. M. C. A.
gymnasium. This was a game between
the first and second Y. M. C. A. teams,
and was the first game in a series for
the championship of 1900.

The result was a score of 37 to 20, in
favor of the second team. The first
team was somewhat handicapped by
the absence of one player. The line-up
was as follows:
First Team—Captain, Percy Wil-
liams; S. F. Priest, H. H. Priest, Eddie
Rhea, W. S. Metcalf.

Second Team—Captain, H. B. Russell;
Woody Gardner, L. B. Walker, S. W.
Sharp and E. H. Miller.

The third and fourth teams will play
next week. The first and second teams
will each compete in five games, and
the third and fourth teams will com-
pete in a like number. The winners of
three out of each five games will then
play a series of five games for the
championship.

Under Prof. Ward's able direction
the boys have attained great skill in
basket ball, and they enter heartily into
the sport.

Mr. Horace C. McFarland.

The many friends in this city of Mr.
Horace C. McFarland will learn with
sorrow of his death at the home of
his mother, Mrs. Maria R. McFarland,
No. 219 Fenchurch street, at 11 o'clock
Wednesday night, aged 31 years. He
had been sick for some time, but his
end was not thought to be so near. A
short while before his demise he called
his mother and told her that he was
suffering from a severe pain in his side.
She repaired hurriedly to an adjoining
room to call another son to summon a
physician, and on his return Horace
had breathed his last. The deceased
was well known in Norfolk, and had
followed for a number of years the
vocation of pressman, having been em-
ployed at times in several of the
printing offices here. He leaves two
brothers, William M. and Daniel J. Mc-
Farland. His funeral will be held from
the residence of his mother at 3 o'clock
this afternoon and will be conducted
by Rev. Edward Mack, D. D., of the
First Presbyterian Church.

The Carnival Last Night.

The form of entertainment last night
at Armory Hall was a "Colonial Recep-
tion." About twenty ladies and gen-
tlemen participated, all wearing the
quaint costumes of long ago, and a pic-
turesque scene was presented. Speeches
were made and songs and recitations
rendered. During the reception tea was
served. Many new donations have been
received, and new things are displayed
every day.

The restaurant still continues very
popular. Twenty-seven members of the
Masonic Lodge dined, and forty mem-
bers of the Royal Arcanum took sup-
per yesterday.

There was a phonograph concert in
the afternoon for the children, which
gave great pleasure.

To-night there will be a very unique
"March Drill," in which thirty little
girls will take part. Their costumes
will be made in such a style that it will
be difficult to tell whether the drill and
march are being made backward or
forward. The children, especially, will
enjoy this entertainment.

Sick Headache Cured.
promptly by HICK'S Capudine; 15 and
25c., at drug stores.

WILL LIMIT TICKET SALES.

TEN TO ONE PURCHASER FOR
MANSFIELD'S "CYRANO DE
BERGERAC."

Lessee Thomas G. Leath and Man-
ager A. B. Duesberry, of the Academy
of Music, have decided to limit the
number of seats sold for Richard Mans-
field, in "Cyrano de Bergerac," which
will be presented at the Academy of
Music on the night of March 5th, to ten
seats to any one person.

This results from the recent great de-
mand for seats for "The Christian,"
and the dissatisfaction of many per-
sons who were forced to pay specula-
tors high prices for tickets. The price
will be from 50 cents to \$2.50. The re-
served seat sale will open Friday,
March 2d, at 9 a.m.

Manager Duesberry stated last night
to a representative of the Virginian-Pi-
lot that he would appreciate it if per-
sons when sending others to purchase
seats for the night of March 5th would
give their representative authority in
writing to purchase their seats. He
states that these lists will be carefully
scrutinized and the management of the
theatre will make every effort to pre-
vent speculators obtaining seats.

It may be timely for the public to
note that it is expected the demand
for seats for Richard Mansfield's per-
formance will break all former records,
and persons who desire seats would do
well to have their representatives in line
the night before the opening of the
box-office. With the limit placed on
ticket sales, and the exercise of close
scrutiny of applicants who appear to
be buying tickets for speculation, the
management hopes to protect theatre
patrons from a repetition of the condi-
tions that prevailed at the time of the
presentation of "The Christian."

Operetta at St. Mary's.

There was a very large attendance at
the pretty operetta that was produced
at St. Mary's Academy last evening
by the young ladies of the Academy.
The picturesque woodland scene, with
the young ladies in their dainty cos-
tumes, was especially attractive. Each
one of the participants did well. The
music reflected much credit on the
teachers. The "Welcome" song by the
little girls, and the "Valse melon" song
by three little ladies representing "tik-
anninies" are worthy of especial men-
tion.

Those taking part besides the chorus
were: Misses Mary Evans, Bessie
Hickey, Nellie McCormack, Emma
Ehermenbraus and Emily McGee. The
accompanists were Misses Mary
Brownlee and Macle Mee.

This afternoon at 2 o'clock there will
be a matinee. Admission for children
10 cents; for adults, 25 cents.
The operetta was given for the pur-
pose of raising funds to aid in paying
the interest of the debt on the building,
which will be due April 1st.

A good sum was raised last night, as
the size of the audience testified.

Through the Cotton District.

Mr. S. D. Young, of the well-known
Norfolk cotton firm of Young, Williams
& Co., left last night via the Seaboard
Air Line on an extended Southern tour
in the interests of his house. He will
be absent about two months, during
which time he will visit all the prin-
cipal cotton centres and the interior
cotton towns. Within a few days he
will be at Memphis, Tenn., and from
there he will go to the Texas cotton
centres. Mr. Young takes this tour to
thoroughly post himself on the pros-
pects of the out-turn of the present
crop.

TO CURE A COLD IN ONE DAY.

Take Laxative Bromo Quinine Tablets.
All druggists refund the money if it fails
to cure. E. W. Grove's signature is on
each box. 25c.

Stops the Cough
and Works off the Cold.

Laxative Bromo-Quinine Tablets cure a
cold in one day. No Cure, No Pay. Price
25c. fe23-eod-1m

OTHER LOCAL ON PAGE 3.

VICI KID SHOES.

FOR MEN'S WEAR.

Leather lined, double soles—all
sizes and widths.

Our Price is \$3 00

Hofheimer's
NORFOLK—PORTSMOUTH.

ORDER

Sick Headache Cured.
promptly by HICK'S Capudine; 15 and
25c., at drug stores.

"Newest Discovery" extracts teeth
painlessly. N. Y. Dental Rooms only,
No. 324, corner Main and Talbot sts.
N. E. of monument, established nearly
20 years. Ennes, Dentist, New phone,
1,651.

PENSION YOURSELF!

A fixed income of \$100 to \$1,000 each
year paid DURING LIFE to the member
at old age, then at death passes to his
beneficiary.

The Scottish Annuity System of
The Grand Federal Life Insurance
provides complete and perfect protection
WHILE YOU LIVE, and then goes to
widow and children. Half rate annuities
for accidentals, chronic sickness, partial
and total disability. Full rate annuities
for old age. OR, FOUR FORMS OF
PROTECTION AND ENDOWMENT IN-
VESTMENT ALL IN ONE POLICY.

No endless assessments! Limited fixed
payments at ascertainable cost! Members
assisted in rate payments in times of
sickness and stress. All rates carried by
the Fraternity after 15 years and at old
age cease altogether, with the annuity
earned and payable.

Plan perpetual, based on European ex-
perience seven centuries old and guaran-
teed by ample reserves.
No cost to joint! Age limit 18 to 55
years.

Note.—The plan of THE GRAND
FRATERNITY does not conflict with
other orders, but supplements them, in-
stead, in favor of the living! Then con-
siders its quarterly income to benefi-
ciaries.

Norfolk References.—A. W. Dean, N. Y.,
P. & N. R. R.; Allen P. Diggs, W. B.
Check, mgr. Roper Storage Co.; W. M.
Conney, John L. Roper, W. B. Roper,
Geo. H. Davis, Jr.; Theo. C. Andrews,
Wm. F. Gill, J. H. Confor, Robert S.
Weaver, J. Gray Field, H. E. Owen, Dr.
C. K. Rhodes, Chas. V. Norworthy, J. H.
Faber. Norfolk camp now forming. Send
address for free descriptive literature to
J. H. VOIGT, 491 E. Main street, Nor-
folk, Va. fe23-2w

REWARD!

Fifty (\$50.00) Dollars reward for the
body of Richard Frank Warren, lost Feb-
ruary 19, 1900, about eight (8) miles from
Fisherman's Island.
DESCRIPTION.—Height, about 6 feet;
light sandy hair; light sandy beard; had
on pair hip gun boots, a heavy coat, two
pair pants; blue flannel shirt; had on a
pair of red gloves; had been paid \$25.00 and
\$50.00 in his pocket. Think he had a deed
in his pocket for a piece of oyster ground
on the seaside. The above reward will be
paid on identification of the body by
J. S. WARREN,
Cape Charles, Va.
fe23-1f

THE NORFOLK AND CHUCKATUCK
STEAMBOAT LINE STEAMER CRES-
CENT will leave Chuckatuck daily at 7:30
(except Sunday) for Newport News. Leave
Newport News at 9:45 for Norfolk. Re-
turning, leave N. Y., P. & N. wharf, Nor-
folk, 2:30 p. m.; Newport News, 4:15; Crit-
tenden, 6:15. Arrive Chuckatuck at 6:15
p. m. G. W. HAUGHWOUT, Manager.
fe23-10t

"SPRING HATS"

SWELL STYLES.
CORRECT SHAPES.
LOWEST PRICES.

Young Hats \$3.00 and \$4.00

WALTER J. SIMMONS & CO.
Leading Hatters.

YOUMAN'S
Spring Style Hats

AND OTHERS
NOW READY.

Fur Scarfs, Collarets and Robes at
cost.

Sydney Sherwood & Co
325 Main Street.

